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SSM TRAINING

# UNDERSTANDING JOINT VENTURES: LEGAL CONSIDERATIONS

#### **COURSE INTRODUCTION**

Joint ventures are a useful and effective way for businesses to grow faster, increase productivity, generate greater profits and access new markets. However, there are many risks to joint ventures and many are liable to fail for various reasons. To mitigate these risks, it is important to understand how joint ventures can be structured and how joint venture agreements can be effectively drafted to address possible risks and liabilities arising from such arrangements.



## UNDERSTANDING JOINT VENTURES: LEGAL CONSIDERATIONS

#### **COURSE OBJECTIVES**

This course is designed to give participants an understanding of the legal considerations relating to the structuring of joint ventures and aims to guide them in understanding the salient terms of joint venture agreements and how to mitigate possible risks with comprehensive legal documentation.

#### **COURSE CONTENTS**

- Learn about the different types of joint ventures and why companies enter joint ventures.
- Understand how joint ventures are structured and the major factors that determine the structure of the joint venture.
- An examination of the key legal provisions in joint venture agreements, including exit provisions, dispute resolution and governance matters.
- An overview of the legal due diligence required for joint ventures and the impact of due diligence on the documentation.
- Common challenges with cross-border joint ventures.

#### **LEARNING OUTCOME**

- Understand the common legal issues associated with the formation and the structuring of joint ventures.
- Understand the key legal provisions in joint venture agreements including provisions relating to governance between joint venture parties and managing and resolving disputes such as deadlock and exit provisions.
- Gain an understanding of the legal due diligence process for joint ventures and how the legal due diligence findings can impact the joint venture.
- Gain an overview of the common challenges associated with cross-border joint ventures.
- Examples of legal clauses will be provided.

#### WHO SHOULD ATTEND

- Persons who deal with, negotiate, review or enter into joint ventures agreements in the course of their work.
- Persons who deal with joint venture agreements in their day-to-day business environment.

### **ABOUT THE TRAINERS**



AHLAN NASRI NASIR is currently the Head of Legal in a large GLC. He was until late 2021, a partner at Kadir Andri & Partners. Ahlan graduated from St. Anne's College, Oxford University with a Bachelor

of Arts in Jurisprudence, obtained the Certificate of Legal Practice and possesses an ACCA Certified Diploma in Accounting and Finance (C.DipAF). He was admitted to the Malaysian Bar in 1998.

Ahlan has a wealth of knowledge from his years in active practice (as a former partner in Zaid Ibrahim & Damp; Co) and in-house (as a former Director of Legal and Company Secretary in Danajamin Nasional Berhad). Ahlan's legal practice focuses on corporate and commercial matters, including mergers and acquisitions, equity capital market, securities, general corporate advisory and transactional matters. He also has experience in general banking and debt capital market work. In his current role, Ahlan deals with all legal matters of the GLC.

Ahlan currently serves as an independent director on the board of MIDF Amanah Investment Bank Berhad.

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NORINNE IRA DEWAL is a corporate lawyer with more than 18 years' experience post-qualification. She is currently a partner at Sreesanthan & Co practising in the areas of mergers and

acquisitions, capital markets, securities regulation and general corporate advisory. Norinne graduated with LLB (Hons) from Bristol University, is a non-practising Barrister-at-Law from Lincoln's Inn, UK and possesses a Master's in International Business and Management from Westminster University. She was admitted to the Bar of England and Wales in 2001 and to the Malaysian Bar in 2003.

Norinne currently serves as an independent director in two financial related institutions.

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#### **ADMINISTRATIVE DETAILS**

Date	06 April 2023	
Venue	Virtual platform	
Time	9.00 am - 1.00 pm	
Training Methodology	Lecture and discussion	
Fee	RM300.00	Standard
	RM250.00	Licensed Secretary. Member of MAICSA, MIA, Malaysian Bar, MACS, MICPA, Sabah Law Society & Advocates Assoc. of Sarawak.
SSM CPE Points	4 points	

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- Select training
- Check on Available Seat
- Click on Add Participant
- Key in participant's information
- Click on Submit
- Check participant's details
- Click on Submit Payment

**Note:** Please submit your application within 15 minutes. Otherwise the system will automatically cancel your transaction and you will lose your seat(s). Please re-apply if you wish to proceed. Full payment shall be made at the point of registration.

## UNDERSTANDING JOINT VENTURES: LEGAL CONSIDERATIONS

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#### COMPANIES COMMISSION OF MALAYSIA TRAINING ACADEMY & KNOWLEDGE MANAGEMENT DIVISION

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