

# 2022

## SSM Webinar



# CONTRACT BASICS FOR NON-LAWYERS

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## COURSE INTRODUCTION

Commercial agreements play a vital role in achieving successful business results. However, understanding contract law can be a challenge for business owners, directors, managers, and employees who may have to understand, structure or negotiate commercial arrangements. A basic knowledge of contract law can help you avoid legal disputes.

## COURSE OBJECTIVES

This course is designed for people with no or little understanding of contract law. It aims to guide participants in understanding the pre-requisites in the formation of contracts and agreements, basic contract law principles and salient terms of agreements faced in their day-to-day corporate environment.

## COURSE CONTENTS

- Essential elements to create a binding contract.
- Termination of contracts.
- Remedies for breach.
- Effect of statutory law on contracts – e.g. Contracts Act, Competition Act, Sale of Goods Act, etc.
- Understanding standard terms of contracts – representations and warranties, limitation clauses, boilerplate provisions.
- Drafting contracts – use of plain English, softening and qualifying language, drafting tips.
- Understanding and negotiating key contractual provisions in Joint Venture Agreements and Acquisition Agreements.
- Case law and examples throughout the session.

## LEARNING OUTCOME

By attending this course, the participants will:

- Know the crucial ingredients and key terms in a contract.
- Obtain skills for practical application of fundamental principles of drafting and reviewing contracts in their day-to-day business environment.
- Have more confidence around legal terminology and contractual obligations to protect their commercial interests and avoid disputes.

## ABOUT THE TRAINERS

Ahlan Nasri Nasir is currently the Head of Legal in a large GLC. He was until late 2021, a partner at Kadir Andri & Partners. Ahlan graduated from St. Anne's College, Oxford University with a Bachelor of Arts in Jurisprudence, obtained the Certificate of Legal Practice and possesses an ACCA Certified Diploma in Accounting and Finance (C.DipAF). He was admitted to the Malaysian Bar in 1998.

Ahlan has a wealth of knowledge from his years in active practice (as a former partner in Zaid Ibrahim & Co) and in-house (as a former Director of Legal and Company Secretary in Danajamin Nasional Berhad). Ahlan's legal practice focuses on corporate and commercial matters, including mergers and acquisitions, equity capital market, securities, general corporate advisory and transactional matters. He also has experience in general banking and debt capital market work. In his current role, Ahlan deals with all legal matters of the GLC.

Ahlan currently serves as an independent director on the board of MIDF Amanah Investment Bank Berhad.

Norinne Ira Dewal was previously a partner at Kadir Andri & Partners with 18 years post-qualification experience in corporate law. Norinne graduated with LLB (Hons) from Bristol University, is a non-practising Barrister-at-Law from Lincoln's Inn, UK and possesses a Master's in International Business and Management from Westminster University. She was admitted to the Bar of England and Wales in 2001 and to the Malaysian Bar in 2003.

During her time at Kadir, Andri & Partners Norinne practised in the areas of mergers and acquisitions, capital markets, securities regulation and general corporate advisory. She also implemented and managed the Firm's knowledge management system and training initiatives.

## WHO SHOULD ATTEND

- Company directors and company secretaries who deal with, negotiate, review or enter into commercial agreements in the course of work.
- Persons who deal with commercial contracts in their day-to-day business environment.
- People who work with contracts on a routine basis without understanding the reasons and risks associated with the underlying principles of contract.

## ADMINISTRATIVE DETAILS

Date	07 April 2022
	06 September 2022
Platform	Virtual platform
Time	9.00 am – 5.00 pm
Training Methodology	Lecture and discussion
Fee	<b>RM500.00</b> – Standard <b>RM400.00</b> – Licensed Secretary. Member of MAICSA, MIA, Malaysian Bar, MACS, MICPA, Sabah Law Assoc. & Advocates Assoc. of Sarawak.
SSM CPE Points	8 points

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1

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2

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3

- Select event code: XXX/22/CEP/WEB
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*Note: Please submit your application within 15 minutes. Otherwise the system will automatically cancel your transaction and you will lose your seat(s). Please re-apply if you wish to proceed.  
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## **COMPANIES COMMISSION OF MALAYSIA TRAINING ACADEMY & KNOWLEDGE MANAGEMENT DIVISION**



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